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Electronic Security Consultant Launches New Website and Security Info Center

Egg Harbor Township, NJ September 28, 2009 – R. Grossman and Associates, Inc., an independent electronic security consulting firm, announced the launch of the company's new website at www.tech-answers.com. The new site includes a comprehensive security information center, according to president Robert D. Grossman.

“Our work tends to be segmented into two areas: Project-focused services, which include electronic security project design, project documentation and project management and product-focused services including product line strategy management, security product evaluation and testing and security product marketing. The new site is organized to create a better user experience and help prospective clients easily learn about the services that are of particular interest to them,” Grossman said.

Grossman, who has been associated with some of the largest, most complex electronic security projects in the world, has authored numerous articles for electronic security industry publications. “We’ve created a comprehensive security information center on the site with dozens of articles that also serve as case studies for many of RG&A’s client projects,” Grossman said. He noted that his electronic security consulting firm’s client portfolio represents a variety of electronic security solutions including gaming, government, cruise ships, shopping centers, retail malls and sports arenas.

The new site also includes a visual tour of the electronic security firm’s Egg Harbor Township facility. “Our offices are in a converted 100-year-old farmhouse located on wooded acreage that has been certified as a wildlife habitat by the National Wildlife Foundation,” Grossman said. Along with private office space, the facility includes two electronic security product test labs, conference areas and a system training center, which offers classes on CCTV, access control, electronic security systems design and integration, and other related topics.

R. Grossman and Associates, Inc. was founded in 2003 and has a staff of six with a thorough understanding of industry-specific best practices and first-hand knowledge of available electronic security products and technology. The company offers a full range of electronic security consulting services, including system design, documentation, bid support, project management, certification and training. With staff members who are recognized subject matter authorities, RG&A is available to provide security product and business evaluation, system analysis, recommendations, advice and expert testimony for problem resolution as well.